

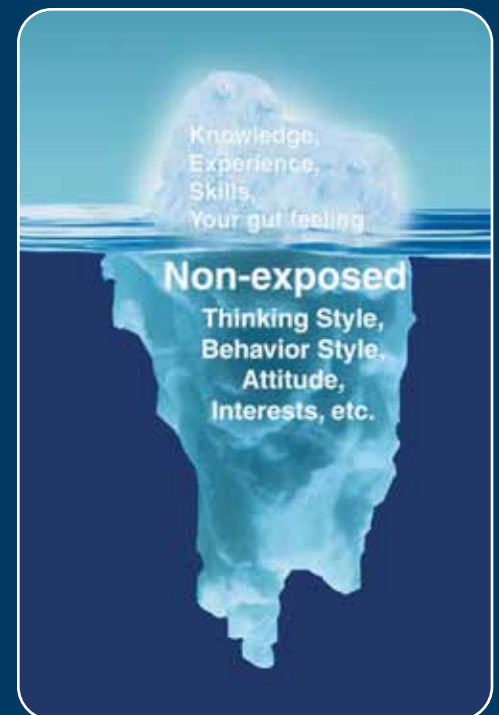
# INCREASING PEOPLE EFFECTIVENESS

17-18  
August & November  
2010

*Great performers need to bring the best out of their own potential and great leaders knowing also how to bring the best out of their people.*

Increasing People Effectiveness Accreditation Program is designed **to improve people skill and understand how to improve leadership** and to bring the organization success in crisis and high competitive market by:

- **Increase self-awareness and self-confidence.**
- **Identify and manage strengths & weaknesses to improve leadership, productivity and profitability.**
- **Understand how to motivate and develop others.**
- **Improve communication skill.**
- **Understand how to put the right person to the right job.**
- **Learning techniques to form a high performance team.**



# DAY 1

## 8:15–8:30 Registration

## 8:30–10:30 Introduction to Behavior Patterns

- Working Behavior Styles
- Communication Style
- Management Style
- Fears and Motivators

## 10:30-10:45 Coffee/Tea Break

## 10:45-12:00 Personal Profile Interpretation

### Understand Self

- Self-image Behavior
- Work Mask Behavior
- Under Pressure Behavior

## 12:00-13:00 Lunch Break

## 13:00-15:00 Feedback Technique

- Exercises - How to give Feedback

## 15:00-15:15 Coffee/Tea Break

## 15:15-16:45 Job Profiling Analysis Exercise

- Define behavior pattern requirements of jobs
- Job Benchmarking

# DAY 2

## 8:30–10:30 Manager's Guide

- Values to the Organization
- Leadership Styles
- Encouraging and Motivating
- Possible Limitations
- Observable Behavior
- Modification of Behavior

## 12:00-13:00 Lunch Break

## 13:00-15:00 The Applications Workshop

## 10:30-10:45 Coffee/Tea Break

## 10:45-12:00 Manager's Guide (Continued)

- Put the right person in the right job
- Transfer, Promotions, Succession Planning
- Identification of Training Needs
- Performance Planning and Appraisal
- Building High Performance Team
- Re-engineering

## 15:00-15:15 Coffee/Tea Break

## 15:15-16:45 The Applications Workshop (Continued)



## Mr. Paichit Paiboonmahapong

### Consultant

Mr. Paichit is a specialist and consultant with over 10 years experience in the field of Human Resources Development in applications of Behavioral Assessment and Cognitive / Learning potential Assessment. He has taught courses at public level in this area.

His experience includes designing, and delivering courses in advanced human resources management technology in organization assessments, leadership development, team building and change management in Thailand.

His education background was Bachelor of Arts (Humanity Faculty) from Srinakharinwirot University and Bachelor of Business (Data Processing). He is certified as Trainer from Thomas International in UK and South Africa on Thomas DISC theory (behavior assessment) and on Test for Selection and Training (TST)

# Registration form

## “Increasing People Effectiveness”

Name \_\_\_\_\_ Position \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_ E-mail Address \_\_\_\_\_

Name & Title of Approving Manager \_\_\_\_\_

No. of Delegate(s) \_\_\_\_\_ Total Payment (Baht) \_\_\_\_\_

### Session Venue

Session I Date: 17-18 August 2010, Time: 8:30 - 16.45  
Venue: The Landmark Bangkok, Room 1-2, 7th Floor

Session II Date: 17-18 November 2010, Time: 8:30 - 16.45  
Venue: The Landmark Bangkok, Room 1-2, 7th Floor

Fee for one delegate	Amount
(Fee includes lunch/refreshment/documentations)	(THB)
<b>Registration Fee</b>	<b>25,000.00</b>
Less 3% Withholding Tax	750.00
Plus 7% VAT	1,750.00
<b>Total Paid / 1 delegate</b>	<b>26,000.00</b>
OUR TAX ID ON: 3 03 0 28963 6	

### Who should attend ?

- Managing Director/General Manager
- Business Development Director/Manager
- Marketing Director/Manager
- Sales Director/Manager
- Product Director/Manager
- Human Resources Director/Manager
- Customer Service Director/Manager
- Department/Division Head
- Assistant Manager
- Management Trainee

### METHODS OF PAYMENT:

- CROSSED CHEQUE OR BANK DRAFT MADE PAYABLE TO “ENPEO CONSULTING CO., LTD.” or

- PAY IN ENPEO CONSULTING CO., LTD.

ACCOUNT NO. : 665-2-00288-7

BANK NAME : KASIKORNBANK

BANK BRANCH : CYBERWORLD

### Refund & Cancellation

Cancellation must be in writing within 14 days before the session date, otherwise 20% administration charge for cancellation.



### Thomas International - Thailand

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